



PRODUCT DEMONSTRATION CLASS Independent Foreign Dealer

The Product Demonstration Class is an important way to provide new Dealers with the technical aspects of PERMA·CRETE® as well as an initial hands-on introduction to the PERMA·CRETE® application process. The Class includes examples and demonstrations to aid the Dealer in learning the basic steps needed in the application of PERMA·CRETE® Products. The new Dealer can then continue to repeat basic and advanced steps at his local Dealership to gain proficiency and ease of application which is needed for the successful sale and installation of the products. QSI also encourages Dealers to periodically return to QSI for free re-orientation and advanced techniques Demonstration Classes.

A one-day Product Demonstration Class in Nashville is provided to the Dealer (Limit 2 Attendees) at no charge with an initial minimum purchase of the Dealer Start-up Order of product and/or equipment. Transportation, food and lodging costs for Attendees are the responsibility of the Dealer. Additional attendees are charged at \$300 each. NOTE: A guaranteed reservation deposit in the amount of \$600.00 is required in advance to secure a firm Class date. The reservation deposit, or a full, prepaid Start-up product order to qualify for the current month's Product Special, both of which are non-refundable, will be applied to the Dealer Start-up Order at the time of the Class. NOTE: Credit refunds only will be applied to Start-up prepaids and then used for future Product Orders. Please charge my:

MasterCard, VISA, Amex, or Discover credit card for this Class deposit or Start-up prepay.

Credit card #: _____ Expiration Date: _____.

PRODUCT DEMONSTRATION CLASS AGENDA

<u>TIME</u>	<u>SCHEDULE</u>
7:00 A.M.-7:30 A.M.	Coffee, Doughnuts, & Tour of PERMA·CRETE® Facilities
7:30 A.M.-8:00 A.M.	New Dealers Meet with QSI Account Representatives
8:00 A.M.-9:00 A.M.	General Classroom Overview
9:00 A.M.-12:00 P.M.	Demonstration of Product Application Procedures
12:00 P.M.-12:30 P.M.	Catered Lunch with New Dealers and QSI
12:30 P.M.-4:00 P.M.	Hands-on Participation of Product Application Procedures
4:00 P.M.-5:00 P.M.	Marketing & Sales Review
5:00 P.M.-5:15 P.M.	Final Review and Discussion

Please schedule this date for Demonstration Class: _____

Name(s) of Attendee(s):

1) _____ 2) _____

New Dealer Name

QSI Approval Name

New Dealer Signature

QSI Approval Signature

Date

Date